

(ANMESCL²RDWEF)

ALPHA NUMEROUS MAXIMUS EGREGIOUS SUMMA CUM LAUDE

The Build Plan or Objectives

(The Organizational Method Structure for Building Mission or Goal Statements)

A. Environmental Scanning

- 1. Social and political trends
 - a. Demographics
 - **b.** Moral Values
 - c. Education
 - d. Regulatory Pressures
- 2. Capital markets analysis
 - a. Capital Asset Pricing Model
 - **b.** Capital Structure
 - c. Ask How Estimate
 - d. Value Analysis
- 3. Macroeconomic trends
 - a. Systematic Risk
 - **b.** Value Curve for Signal
 - c. Value Chain and/or Stream
 - **d.** Economics of Scale
- **4.** Industry structure studies
 - **a.** Industrial Organization
 - **b.** Industry Capacity
 - c. Industry Importance Graph
 - d. Industry Segment
 - e. Industry Structure
 - **f.** Industry Life Cycle

- **5.** Competitor analyses
 - **a.** Competitive Force
 - **b.** Competitor Configuration
 - c. Competitive Strategy
 - **d.** Competitive Position

B. Developing and Modifying a Corporate Strategy

- 1. Corporate goals
 - a. Corporate Culture
 - **b.** Corporate Stakes
 - c. Corporate Strategy
 - **d.** Corporate Brands
- 2. Concept of fit
 - a. Concept of Assembly
 - **b.** Concept of Management
 - c. Organizational Structure
 - **d.** Integrating System
- **3.** Concept of assembly
 - a. Organizational Hierarchy
 - **b.** Measurement Systems
 - c. Incentive Systems
 - **d.** Planning Hierarchy
 - e. Planning Process
 - f. Resource Allocation Process
- **4.** Concept of management
 - a. Differentiation Strategy
 - b. Functional Areas of Fit
 - c. Entry and Mobility Barriers
 - d. Formula Fit

C. Establishing Different Goals for Business Units (Alternatives)

- 1. Identity business units (Segmentations)
 - a. Buyer Groups
 - **b.** Business Cycle Profiling
 - c. Business Plan and Policy
 - d. Business Interrelationships
- 2. Assess contributions to information and for economic values
 - a. Business Systems Analysis
 - **b.** Cost of Capital
 - **c.** Financial Leverage
 - d. Capital Structure

- 3. Alternative or subroutine goals for business units
 - a. Strategic Leverage
 - **b.** Shared Experience
 - c. Strategic Business Unit(s)
 - d. Strategic Beachhead

D. Developing Competitive Strategies for Business Units

- 1. Identify current strategy (Reverse implied assumptions)
 - a. Required Return
 - **b.** Operating Policies
 - c. Competence Profile
 - d. Strategic Audit
- 2. Generate alternative strategies (Analyze environment industry structure's intra-industry structure)
 - a. Buyer Power
 - **b.** Supplier Power
 - c. Relative Costs, Prices and Utility
 - d. Fix-To-Value Added Ratios
- 3. Select optimal strategy and determine operating policies to carry out
 - a. Build Plan
 - **b.** Operating Leverage
 - **c.** Operating Unit
 - d. Operations Research

E. Reviewing Competitive Strategies

- 1. Consistency test
 - a. Critical Path Method
 - **b.** Cost Analysis
 - c. Price to Performance Ratio
 - d. Input-Output Analysis
- 2. Contribution to economic and/or informational values
 - a. Decision-Making Process
 - **b.** Decision-Making Unit(s)
 - **c.** Decision Trees
 - **d.** Value System and/or Chains
- **3.** Ongoing monitoring
 - a. Structural Analysis
 - **b.** Structural Factor
 - c. Critical Path Methods
 - **d.** Value Chain for System
- **4.** Reports
 - a. Linkage
 - **b.** Market Signal

- **c.** Measurement System
- **d.** Mission Statement(s)

F. Resource Allocation

- 1. Financial resources
 - **a.** Capital Intensity
 - **b.** Capital Structure
 - **c.** Cash Flow
 - **d.** Cash Trap
- 2. Human resources
 - **a.** Employees
 - **b.** Sub-contractors
 - **c.** Consultants
 - **d.** Labor Organizations
- **3.** Information resources
 - **a.** Information Brokers
 - **b.** Governmental Sources
 - c. Written Materials (Books and/or Database Hard-copies)
 - d. Media Systems (News or News Associations)

G. Determining Incentives

- 1. Set performance measures
 - a. Measurement System
 - b. Management Through Objectives
 - **c.** Game Grid
 - d. Gap-Based Planning
- 2. Evaluate performance measures
 - a. Cost Dynamics
 - **b.** Growth Value Leverage Matrix
 - c. PIMS Program
 - d. Gaming

H. Monitoring Implementation

- 1. Software procedures
 - a. Regression Analysis
 - **b.** Seven-8 Framework
 - c. Strategic Condition Matrix
 - d. Strategy Audit
 - e. Uniqueness Driver
 - f. Systematic Risk
 - g. Unsystematic Risk
 - h. Value Added Advantage for Analysis

- i. Planning and Design
- j. @ Functioning
- **k.** Macro Structuring
- **l.** Problem Formatting
- **6.** Grids, matrixes and flow chart systems
 - **a.** Anatomy Charts and Diagrams
 - **b.** Brainiac
 - c. Brainiac Wave Length Flow Charts
 - **d.** 5 Area Phase Bar Charts
 - **e.** Pie Structures (5 Area Phases)
 - **f.** Bar Charts (Report Structure)
 - g. Decision Flow Chart Grid
 - **h.** Consultation Grid
 - i. Strategic Condition Matrix
 - **j.** Pie Structures (Report Structure)
 - k. Macro Flow Chart System
 - **l.** Legends
 - m. Total System's Integrated Color Chart Systems
 - **n.** CAD Systems
 - o. CAM Systems

Summary

The charts, diagrams and procedural formats shown in this part of Appendix F are designed and formatted for use by the Technical Support Units of Nascent Applied Methods & Endeavors in order to provide the System Matrix of this system with a structure, by-which all processes and procedures can be verified as to their accuracy and form of implementation.